



Dermot Cahill

Date of birth: 02/08/1967 | **Nationality:** Irish | **Gender:** Male | **Phone number:** (+353) 868185654 (Work) | **Email address:** dcahill@helpustrade.com | **Website:** www.helpustrade.com |

Address: BALLINABOOLA, V92 XKT1, Dingle, Ireland (Work)

● ABOUT ME

Director of Procurement Competitiveness and Governance, HelpUsTrade Ltd, and Professor of European Union Internal Market Law and Procurement Strategy

● WORK EXPERIENCE

1990 – 1991 Kanturk & Dublin, Ireland
SOLICITORS GERARD O KEEFFE & CO

1991 Bruges & Brussels, Belgium
NATIONAL LEGAL EXPERT COLLEGE OF EUROPE / DG III EUROPEAN COMMISSION

1992 – 1993 Dublin, Ireland
SOLICITOR MCCANN FITZGERALD

1993 – 1997 Dublin, Ireland
ASSISTANT LECTURER UNIVERSITY COLLEGE DUBLIN (UCD)

1997 – 2002 Dublin, Ireland
COLLEGE LECTURER UCD

2002 – 2007 Dublin, Ireland
SENIOR LECTURER UCD

2007 – 2019 Bangor, United Kingdom
HEAD OF LAW SCHOOL BANGOR UNIVERSITY

2007 – 2016 Bangor, United Kingdom
CHAIR IN COMMERCIAL LAW BANGOR UNIVERSITY

2010 – 2016 United Kingdom
PROCUREMENT INSTITUTE RESEARCH DIRECTOR INSTITUTE FOR COMPETITION & PROCUREMENT STUDIES

2016 – 2019 United Kingdom
CHAIR IN EU INTERNAL MARKET LAW & PROCUREMENT STRATEGY

2019 – CURRENT
DIRECTOR OF PROCUREMENT COMPETITIVENESS AND GOVERNANCE HELPUSTRADE LTD



● **EDUCATION AND TRAINING**

09/09/1985 – 31/07/1988

BCL BACHELOR OF LAWS National University of Ireland, University College Cork

01/09/1989 – 31/07/1991

LLM (RES.) MASTER OF LAWS National University of Ireland, University College Cork

01/09/1991 – 30/06/1992

DIPLÔME IN ADVANCED EUROPEAN LEGAL STUDIES College of Europe, Bruges

08/08/1992

ADMITTED ONTO ROLL OF SOLICITORS Incorporated Law Society of Ireland, Dublin

18/12/2007

ACCREDITED MEDIATOR Centre for Effective Dispute Resolution, London

ADMITTED ONTO ROLL OF SOLICITORS IN ENGLAND & WALES, LONDON Solicitors Regulatory Authority, Loolndon

● **LANGUAGE SKILLS**

Mother tongue(s): **ENGLISH** | **IRISH**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
FRENCH	C1	C2	B2	C1	C1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● **ADDITIONAL INFORMATION**

PUBLICATIONS

Recent Articles Published in Europe

1. Cahill, D., & Evans, C., Eyo, A., 'Unpacking failure in unsuccessful SME public sector tender submissions: reasons, perspectives and implications' (2022) 51 (2) *Public Contract Law Journal*, 185-225
2. Cahill, D. & Wang J., 'Legitimacy & Effectiveness Concerns in China's Private Antitrust Enforcement Regime: A Comparative Analysis with the EU & US Regimes' 11(3) *Oxford Journal of Antitrust Enforcement* 454-490 (*Nominated for the 2024 Antitrust Writing Awards, organised by Concurrences and George Washington University, for the best Academic Articles category)
3. Cahill, D. & Wang J., 'Antitrust Legitimacy Concerns arising in Antitrust Litigation involving State-Owned Enterprises in China' (2022) 45 (1) *World Competition*, 75-122 (*World Finalist for the 2023 Antitrust Writing Awards, organised by Concurrences and George Washington University)
4. Clear, S. & Cahill, D., 'An Empirical Study of the Frequency and Distribution of Judicial Review in Resolving Public Procurement Disputes: Proposals for Legal and Policy Reform' (2021) 27(1) *European Public Law* 131-166
5. Clear, S., Clifford, D.G., Cahill, D. & Allen, B., 'A New Methodology for Improving Penetration, Opportunity-Visibility and Decision-Making by SMEs in EU Public Procurement' (2020) 15(2) *European Procurement & Public Private Partnership Law Rev.* 83-106
6. Clear, S., Cahill, D. & Clifford, D., 'Mapping the Effects of Brexit on Legal Education in Wales: Proposals for Addressing Students' Concerns' (2019) 53(3) *The Law Teacher* 338-363
7. Cahill, D. & Owen, G., 'A Blend of English and Welsh law in late Medieval and Tudor Wales: Innovation and Mimicry of Native Settlement Patterns in Wales' (2017) 11 *Irish Jurist* 153-183
8. Cahill, D. & Owen, J., 'Overreaching – Getting the Right Balance' (2017) 1 *Conveyancer and Property Lawyer* 26-44



Recent Articles Published in USA

1. Cahill, D., & Evans, C., Eyo, A., 'Unpacking failure in unsuccessful SME public sector tender submissions: reasons, perspectives and implications' (2022) 51 (2) *Public Contract Law Journal*, 185-225
 2. Owen, G. & Cahill, D., 'The Act of Union 1536-43: Not quite the end of the road for Welsh Law' (2019) 37 *Proceedings of the Harvard Celtic Colloquium* 217-250
 3. Evans, C. & Cahill, D., 'Feedback and Supplier Debriefing...the Unloved Child of SME-friendly Procurement Practice' (2019) 48(4) *Public Contract Law Journal* 2-63
 4. Cahill, D. & Wang, J., 'How Competition Ideals Are Emasculated in Key Industries in China' (2021) 44(3) *Fordham International Law Journal* 609-671
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Books & Editorships

1. Cahill, D., Connery, N., Kennedy, T. P. & Power, V. (eds.), *European Law* (6th ed., Oxford University Press, forthcoming 2024, 250 pages)
 2. Cahill D., General Editor of *The Modernisation of EU Competition Law Enforcement in the EU* (2004, Cambridge University Press, 700 pages)
 3. Cahill, D., *Corporate Finance Law* (Round Hall Sweet & Maxwell, 2000, 550 pages)
 4. Editor of *the Irish Journal of European Law*, 2004-2008
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Procurement Research Grants (as Principal Investigator or Co-PI)

1. 2017 – 2019 ESRC Procurement Research Impact Acceleration Grants (ESRC, UK Govt) €45,400
 2. 2016 – 2018 Public Procurement and Cross-Border Tendering (PPACT) €350,000
 3. 2013 – 2015 Transnational Ecosystem Laboratory and Actions (TESLA) €450,000
 4. 2010 – 2014 WIT (Winning in Tendering) €3,700,000
 5. 2008 – 2009 Barriers to Procurement Opportunity £67,000
 6. 2010 – 2011 Location Strategy Economic Appraisal £69,000
 7. 2004 – 2007 Ireland-Wales SME Barrier Elimination TenderWise project €900,000
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DRIVING LICENCE

Driving Licence: B1

Driving Licence: B

Driving Licence: BE

Driving Licence: C1

PROJECTS

01/08/2021 – 01/07/2025

EUROPEAN INVESTMENT BANK – EDUCATION, HEALTH & DIGITAL INFRASTRUCTURE PROCUREMENT CONSULTANT HELPUSTRADE LTD

HelpUsTrade (HUT) of which Professor Cahill is a Founding Director was selected by the European Investment Bank (EIB) to join its 4 year EIB Innovation and Competitiveness Procurement Framework Agreement to appraise, monitor, and evaluate the public procurement process used by EIB beneficiaries in EIB funded projects in the Education, Health and Digital Infrastructure sectors in the English language, and Spanish language regions around the world.

In this role, he frequently is called upon to:

1. Interview Procurement Stakeholders in Government, Public Sector & Private Sector
2. Review National Procurement Legislation
3. Make Recommendations for Reform of Sustainable Procurement Practices

01/01/2024 – CURRENT

EUROPEAN INVESTMENT BANK — Maldives Role: Leader of HelpUsTrade Ltd Procurement Consultants Expert Team

1. Advising the EIB on the suitability of National Approaches to the conduct of Procurement
2. Assessing Domestic Procurement Processes Compliance with EIB Principles
3. Assessing Procurement Feasibility Studies
4. Auditing Bid Evaluations to ensure compliance with Tender Methods
5. Identifying Discriminatory Procurement Practices for Elimination
6. Assessing Appropriateness of Choice of Procurement Methods
7. Assessing Tender Compliance with EIB Checklists



8. Assessing Procurement Officers Competency & Professionalisation
9. Liaising with National and Regional Stakeholders
10. Advising on Sustainable Procurement Practices and Policies

2022 – CURRENT

EUROPEAN INVESTMENT BANK – Rwanda Role: Leader of HelpUsTrade Ltd Procurement Consultants Expert Team

1. Advising the EIB on the suitability of National Approaches to the conduct of Procurement
2. Assessing Domestic Procurement Processes Compliance with EIB Principles
3. Assessing Procurement Feasibility Studies
4. Auditing Bid Evaluations to ensure compliance with Tender Methods
5. Identifying Discriminatory Procurement Practices for Elimination
6. Assessing Appropriateness of Choice of Procurement Methods
7. Assessing Tender Compliance with EIB Checklists
8. Assessing Procurement Officers Competency & Professionalisation
9. Liaising with National and Regional Stakeholders
10. Advising on Sustainable Procurement Practices and Policies

2022 – CURRENT

EUROPEAN INVESTMENT BANK – Serbia Role: Leader of HelpUsTrade Ltd Procurement Consultants Expert Team

1. Advising the EIB on the suitability of National Approaches to the conduct of Procurement
2. Assessing Compatibility of Procurement Legal Frameworks with EU Rules
3. Assessing Competency of Bid Evaluation Methods
4. Assessing Robustness of Bidding Methods and Processes
5. Assessing Professionalisation of Procurement Officers
6. Observing Bid Openings
7. Assessing Contract Management Competency
8. Conducting Ex Post Reviews
9. Liaising with National and Regional Stakeholders
10. Advising on Sustainable Procurement Practices and Policies

01/01/2023 – 30/06/2023

AFRICAN DEVELOPMENT BANK (ADB) – EXPERT PROCUREMENT CONSULTANT HELPUSTRADING LIMITED

Role: Advising the Public Procurement Unit, Ministry of Finance, Namibia on developing a National Training Programme for all Procurement Civil Servants in Namibia.

Educational Materials for the Procurement Policy Unit (PPU) of Namibia

Professor Cahill designed and authored a National Procurement Educational and Training materials for the **Government of Namibia's** Procurement Policy Unit, Ministry of Finance.

Professor Cahill performed the following tasks:

1. Interviewed Procurement Stakeholders in Government, Public Sector & Private Sector
2. Reviewed National Procurement Legislation
3. Made Recommendations for Reform of Sustainable Procurement Practices
4. Authored 400 pages of Procurement Training Materials in the following areas:
 - Procurement Governance
 - Procurement Law
 - Bid Evaluations
 - Procurement Planning
 - Contract Management

29/11/2022 – 30/06/2023

CARIBBEAN DEVELOPMENT BANK (CDB) – PERFORMANCE MANAGEMENT EXPERT CONSULTANCY

Barbados Immigration Department

In the role of HUT Director, Cahill and 3 members of the HUT team were selected by the Caribbean Development Bank, in partnership with Barbados Tourism Investment Inc., to enhance Barbados' Immigration Services through a sophisticated Monitoring and Evaluation Consultancy.

The primary objective of the consultancy was:

1. To develop and implement a **comprehensive M&E framework** and strategy to measure the achievement of project outputs towards the achievement of the expected development outcomes.



2. To design and implement an **electronic Management Information System for M&E**, for which the consultant shall accord high priority to ensuring sustainability of its operation.
3. To assist the Government of Barbados **implement the system within the Immigration Department (ID)**, which would facilitate overall evaluation of the project, by utilising formative assessments, derived from continuous feedback processes and summative assessments, derived from specific testing exercises, upon agreement to the system by stakeholders.
4. To establish structures to ensure sustainability of proposed reforms.

2022 – CURRENT

Digital Government – Associate Expert VVA Brussels

Professor Cahill is an Associate Expert with VVA since early 2022, advising on:

1. Digital Government
2. Reviewing National Procurement Systems to Improve Governance and Procurement Performance
3. Workshops Preparation & Workshops Research Methodologies
4. Advising Clients on Evidence-Based Research Data Extraction Methods for use with Stakeholders
5. Report Writing and Support to Commission Committees
6. Adviser on eProcurement
7. Adviser on E-Invoicing
8. Adviser on EU Procurement Law & Policy
9. Advising on Sustainable Procurement Practices and Policies

01/07/2021 – CURRENT

GOOSE – EUROPEAN COMMISSION PILOT – HEALTH & ICT SENIOR CONSULTANT GOOSE <https://projectgoose.eu> has four project partners:

1. *Agència per a la Competitivitat de l'Empresa (ACCIÓ)---Spain*
2. *Estonian Chamber of Commerce and Industry (ECCI)---Estonia*
3. *Flanders Invest and Trade (FIT) ---Flanders*
4. *Chamber of Commerce and Industry of Slovenia ---Slovenia*

GOOSE (Generating International Public Procurement Opportunities for SMEs) is a 4-year project funded by the **European Commission's Executive Agency for Small and Medium sized Enterprises**.

GOOSE will work with European SMEs across four thematic areas these include:

1. *Green Economy*
2. *Smart Health*
3. *ICT*
4. *Smart Cities*

HUT was commissioned by the lead partner to support the project on various key initiatives. HUT/CAHILL & Clifford were responsible for providing technical assistance to help European-based SMEs improve their capabilities, knowledge, and capacity to bid and **win public procurement opportunities internationally**. Countries targeted by GOOSE include Japan, Norway, Serbia, Chile, Colombia and Vietnam.

2013 – CURRENT

Director, Head of Governance & Research Strategy – Digital Public Services Workshop Leader HelpUsTrade Ltd

Professor Cahill has been a Director of HelpUsTrade (HUT) and is expert in :

1. leading Workshop research teams to solve clients' procurement obstacles and modernisation challenges
2. leading Workshops for procurement public and private sector stakeholders
3. developing proposals for using Virtual Reality methods to help consumers tackle Metaverse anti-consumer practices
4. helping clients make Digital Government services and transactions more transparent for both SMEs and public bodies, using evidenced-based research for changing policy and practice
5. publishing findings in major global peer reviewed journals

2018 – 2020

Procurement Workforce Professionalisation & Institutional Capacity Building – Senior Consultant National Procurement Authority, Afghanistan (WORLD BANK) Institutional Capacity-Building Phase (2018-19)

HelpUsTrade (HUT) were subcontracted to Eurosupport Ltd. Along with Co-Director Clifford, Professor Cahill was responsible for supporting the Government of Afghanistan, the National Procurement Authority (NPA), and the National Procurement Institute (NPI) professionalise their national procurement professionalisation activities.

Procurement Workforce Professionalisation Phase (2019-20)



Professor Cahill responsibilities and duties included:

1. Ensuring Procurement Legislation & Training was Compliant with World Bank Rules
2. Educating NPA/NPI staff on advanced bidding documents, bid evaluation techniques, public private partnerships, contract administration methodologies, selection of consultants, pre/post qualification techniques, use of policies in procurement, procurement planning, use of framework agreements/ contracts, **Digital Government, Digital Public Services**, Combatting Corruption, Sustainable Procurement, Procurement Risk/Quality Management, Contract Management Techniques, Contract Pricing Models, Standard Bidding Documents, FIDIC Conditions of Contracts, and the Debarment of Bidders and Contractors.
3. Advising NPI on how to track the progress of all training participants from the moment they register to the moment they graduate; mapping all the processes for NPI departments to help understand the workflows.
4. Advising NPI in the establishment and management of NPI's provincial offices ensuring proper **Digital Government** communications with the main office.
5. Advising in the design and development of NPI's **Procurement eLearning platform** that promotes the benefits of distance learning.
6. Advising on Sustainable Procurement Practices and Policies.

28/02/2018 – 29/09/2018

Procurement Workforce Professionalisation – Senior Consultant National Procurement Authority, Afghanistan (WORLD BANK)

HelpUsTrade Ltd was subcontractor to Eurosupport Ltd. As project lead I was responsible for supporting the Government of Afghanistan (funded by the World Bank), the National Procurement Authority (NPA), the National Procurement Institute (NPI) professionalise their national procurement professionalisation activities. As lead consultant my responsibilities and duties included:

1. Developing a 5-Year Strategic and Operational Plan for the NPI;
2. Producing a National Certification Mechanism;
3. Providing a **Monitoring and Evaluation (M&E) Framework**;
4. Delivering an intensive Training of Trainer (ToT);
5. Capacity Building Programme for the NPI (in Dubai);
6. Hosting the NPI, and the National Procurement Authority (NPA) on a UK educational visit.
7. Drafting a comprehensive Public Procurement Training Curriculum Package for the NPI. The training package consisted of eleven (11) modules, spread over three levels of training, Basic, Intermediate, and Advanced along the desires and requirements of the Contracting Authority (NPI)

01/01/2017 – 01/07/2019

ESRC, Research Impact Acceleration Grants – Professor

1. **2017** (£11,400) BREXIT: Rewriting the Procurement Playbook
2. **2017** (£11,000) Procuring Connected Living: The Internet of Things
3. **2019** (£25,000) Procurement Modernisation Accelerator

Researchers whose research is likely to have an impact on society are eligible to be awarded ESRC Research Impact Acceleration grants to back “research impact-winners” to accelerate the impact of their research into wider Society. I was awarded three such grants following the shock of BREXIT, as the Economic and Social Research Council realised the impact BREXIT would have on national UK economic, social and legal strategies.

The potential for positive impact of my research work on wider society was recognised as I already have an established track record in the area as in 2014 my co-authored Research Impact Case Study (“Removing SME Public Procurement Barriers in Wales”), was rated at 100% 3*. This was a very significant impact achievement, given that usually it takes far longer to achieve 3* impact than in the time I had achieved it).

Consequently, between 2017-2019, I was awarded three Impact acceleration grants to support efforts to accelerate take-up of my research findings amongst industry players, public bodies, civil society and government. These grants (e.g., *Procurement Modernisation Accelerator*) enabled me to establish links with the Malaysia Productivity Corporation (equivalent of ESRI, Ireland) to disseminate our findings abroad, and also to the New Zealand Dept of Business, and Canadian Federal Office for small Business.

Within UK, we were able to bring internet developers and “forward thinkers” to a conference to discuss issues pertaining to how the “Internet of Things” will influence procurement modernisation.

For “BREXIT and Rewriting the Procurement Playbook” we hosted a conference in London with leading lawyers, academics and policy makers from Dublin, Belfast, London, Bristol, Swansea, discussing how BREXIT



could impact on UK procurement law, and whether it would affect UK companies bidding for grants in Ireland, continental Europe, and vice-versa.

01/01/2016 – 31/12/2018

PPACT – Professor EU COSME programme €49,000

PARTNERS:

1. **Chambers of Commerce of Paris & Venice**
2. **ACCIO the Catalan Government's International Economic Development Agency**

PPACT allowed us participate in a network with the Chambers of Commerce of Paris, Venice and ACCIO the Catalan Government's International Economic Development agency in a project to assess how to construct a cross-border bidding consortium, what obstacles needed to be overcome, in effect a live-experiment project, by working with emerging cross-border bidding consortia. The findings were of great interest to the EU Commission, which has struggled for success in this area in recent years. We identified how number of non-tariff barriers prevail (notwithstanding EU harmonisation of laws) and they inhibit the achievement of a greater level of collaborative cross-border bidding. We also developed a methodology which can be used by SMEs to make better decisions when deciding whether to pursue a public cross-border tender. And finally we proposed innovative use of geo-location technology to make visible contracts (transparency) and propose that the EU Tenders Electronic Daily to be re-engineered so that "nationality-blind" assessment of tenders can take place to promote more awards to cross-border bidders from other EU Member States. The findings of this work are now published:

1. Clear, S., Clifford, D. G., Cahill, D. & Allen, B., 'A New Methodology for Improving Penetration, Opportunity-Visibility and Decision-Making by SMEs in EU Public Procurement' (2020) 15(2) *European Procurement & Public Private Partnership Law Review* 83-106
2. Also some of the data gathered in Ireland and Wales in this project was published in Evans C. & Cahill, D., "Feedback and Supplier Debriefing: the Unloved Child of SME-friendly Procurement Practice" (2019) 4 *Public Contract Law Journal* 2-63

01/01/2013 – 31/12/2015

TESLA – Professor EU INTERREG programme, €450,000

Partners:

1. University of Tilburg Law School;
2. Institute of Technology, Cork;
3. Lionra, Ireland;
4. BMW Regional Assembly, Ireland;
5. INI Novation, Germany;
6. Laval Mayenne Technopole, France;
7. European Business and Innovation Centre, Brussels

Professor Cahill's major research grant award was €450,000 for the TESLA project, an international 7 partner collaboration involving partners in Germany, France, Netherlands, Belgium and Ireland, researching design and cross sectoral business concepts that can have transnational application for high performance start-ups (HPSU's) in the European Union. Professor Cahill collaborated with researchers from the University of Tilburg Law School and the Phillips Eindhoven campus, to examine whether use of existing principles to develop procurement design-penetrators can enhance the capability of HPSU's to access procurement markets.

Some of the data gathered in Ireland and Wales in this project was published in:

1. Evans C. & Cahill, D., 'Feedback and Supplier Debriefing: the Unloved Child of SME-friendly Procurement Practice' (2019) 4 *Public Contract Law Journal* 2-63, *and* further research findings will appear in
2. Cahill, D., & Evans, C., Eyo, A., 'Unpacking failure in unsuccessful SME public sector tender submissions: reasons, perspectives and implications' (2022) 51 (2) *Public Contract Law Journal*, 185-225

01/01/2010 – 31/12/2014

Winning in Tendering – Professor EU INTERREG programme, €3,700,000

Partners: DCU Business School and IIPMM, Dublin

In this major project, funded by EU INTERREG programme Professor Cahill

1. Established the ICPS procurement research centre
2. Assembled a major multidisciplinary research team to develop the award-winning Tender Review Service methodology, which was subsequently adopted by the Canadian Federal Government's Office for Small Business
3. Undertook ground-breaking 4* evidenced-based research on an assessment of *the quality* of procurement feedback processes, demonstrating clear misalignment between practices and transparency policies/legal compliance across the public sector;
4. Examined the impact of the EU Remedies Directive on purchasers' behaviour;



5. Investigated the feasibility of reforming the content of “low-value” tender documents in order to facilitate Low Value Procurement;

6. Examined how to develop a diagnostic toolkit to allow SMEs's self-assess their tender-readiness
Many of the insights and outputs from the *Winning in Tendering* project were readily transferable to other European countries, and we shared the findings with major EU-wide networks such as the European Business Network, as well as the Annual Procurement Week Conferences audiences, and peer-reviewed major publications.

The Winning in Tendering project was shortlisted as a UK Finalist in the Chartered Institute of Purchasing and Supply Annual Awards 2013 in the Best International Project Category.

Some of the data gathered in Ireland and Wales in this project was published in Evans C. & Cahill, D., 'Feedback and Supplier Debriefing: the Unloved Child of SME-friendly Procurement Practice' (2019) 4 *Public Contract Law Journal* 2-63

01/12/2010 – 31/12/2011

Welsh Government Relocation Strategy – Professor Welsh Government, £69,000

Professor Cahill's team (the Law School and Bangor University's Management Centre for Business Research) beat 8 other final stage competitors to win this research grant to investigate and report on the economic and legal impacts arising from the Welsh Assembly Government's relocation (decentralisation of functions) strategy on the Welsh economy. The findings of the report were not welcome in political terms.

01/01/2008 – 31/12/2009

Barriers to Procurement Opportunity – Professor Welsh Government, £67,000

Professor Cahill co-authored (With Ringwald U Glamorgan; and Evans (Bangor) and Clifford (Trinity Carmarthen) the Barriers to Procurement Opportunity Report (£67,000) awarded by the Welsh Government.

This research investigated pre-qualification practices in use by the Welsh Public Sector, and the barriers they present for commercial enterprises. The Recommendations from the *Barriers Report* (Cahill, co-author) which addresses a number of methods for making public sector procurement more accessible to SMEs, had a major impact as they were subsequently adopted as Welsh Government policy and implemented by Value Wales and have had major impact on reforming Welsh public procurement practices and policy.

The 16 Recommendations arising out of the research on how to remove barriers to SMEs winning more public sector contracts, were adopted as Government Policy by the Welsh Government in 2009, with a dedicated Procurement Board being established for the purpose of implementing 15 of the 16 Recommendations, which has been achieved by 2020.

Sir John McClelland in his Report *Maximising the Impact of Procurement Policy in Wales* (2012) described the research as “outstanding evidence-based research”, and the CBI observed it was the “best piece of research” into procurement dysfunctionality seen for many years.

The impact of the *Barriers* research on Society (changing Government procurement policy and practice) and the impact of the WIT project research (adoption of Tender `review methodology by the Canadian Office for Small Business, see below), merited my ICPS team's Impact Case Study (Lead Author, “Removing SME Public Procurement Barriers in Wales”) being adjudged as 3* by the UK Research Excellence Framework in 2014. This was a remarkable outcome (to establish such high quality societal impact within a short time (2009-14) compared to peers). This ranked my impact as being in the top quartile of all UK Law schools.

01/01/2004 – 30/01/2007

TenderWise – Professor EU INTERREG programme, €610,000

Professor Cahill's early procurement law and process research work started with *TenderWise*, focusing on how public bodies can take effective steps to increase small indigenous suppliers (SISs) engagement with public procurement. In a major study, the project team working with IT experts, conducted a spend-analysis of the public procurement expenditure of public bodies in Ireland and Wales and identified to the public sector “supplier voids”, ie areas where public purchasers were failing to purchase from local suppliers, contrary to proclaimed sustainability and local business development objectives. The project also analysed Procurement Laws for SMEs and provided a tool for them to better equip themselves to engage in public tendering and feedback and judicial review processes, and on how to mainstream equality principles into their tenders, which had (at the time) recently become a requirement under the National Development Plan.



VISITING PROFESSORSHIPS

01/01/1997 – CURRENT

Visiting Professorships

1. De Paul Chicago (1997 & 2003)
2. Nanterre Paris X (2000–2005)
3. Toulouse (2003–2010)
4. Central South University, Changsha, China (2008–2012)
5. UNSW, Sydney (2013 & 2015)
6. UNiZA, Malaysia (2017)
7. UTARA, Malaysia (2019)
8. Royal University for Women, Bahrain (2020)
9. University of Wollongong, Australia (2020)

LEARNED SOCIETY MEMBERSHIPS & POSITIONS

01/01/1997 – CURRENT

Learned Society Memberships & Positions

1. Founder Member, Irish European Law Forum (1997–2004)
2. Chair, Irish Society for European Law (2004–06)
3. Editor, *Irish Journal of European Law* (2003–09)
4. General Editor, *FIDE Congress Competition Law Enforcement Modernisation* (2004)
5. Chair, College of Europe National Selection Committee (2007–current)
6. Law Commission England & Wales, Wales Advisory Committee (2013–19)

EXTERNAL EXAMINERSHIPS

01/01/1996 – CURRENT

EXTERNAL EXAMINER

Professor Cahill has made a sustained contribution to the maintenance of academic standards in EU Law, serving as External Examiner to both Universities, and to the Bar and the Law Society, and Qualified Lawyers EU Law Transfer Test Examiner at the Law Society.

1. Law Society of Ireland, Examiner Company Law (1996–1998)
2. Law Society of Ireland, Examiner in EU Law (1998–2003)
3. Irish Bar, EU Law External Examiner (1998–2020)
4. Law Society of Ireland, EU Law QLTT Examiner (1996–2020)
5. Trinity College Dublin, EU Masters External Examiner (2003–2006)
6. Cardiff University, External Examiner (2004–2008)
7. DCU, EU External Examiner (2006–2010)
8. University College Cork, External Examiner (2010–2014)
9. Carlow Institute of Technology, External Examiner (2012–2016)
10. National University of Ireland, Galway, EU External Examiner (2017–2020)
11. University of Strathclyde, Glasgow, External Examiner (2021–2023)

GOVERNMENT COMMITTEES

Government Committees

Professor Cahill has served as Member on several Ministerial Level Committees:

1. 2008 Welsh Business Procurement Task Force (2008–09)
2. 2013 House of Commons Parliamentary Inquiry in Electronic Invoicing (2013/14)
3. 2014–2016 Welsh Tax Forum
4. 2013–19 Law Commission of England & Wales, Wales Advisory Committee

Dermot is regularly invited by Government and public institutions to examine and analyse major public procurement issues. For example:

1. 2009 Dermot's *Barriers* research commissioned by the Welsh Government led to a major change in Welsh Government procurement policy in favour of SMEs and small business in 2013



2. 2013 UK Parliament invited Dermot to sit on the **House of Commons' Inquiry** into e-invoicing in public procurement in 2013/14 where he sat as an Expert Member, at the invitation of the UK Conservative Party
3. 2013 Simultaneously in 2013, he was also invited to draft Parliamentary Questions to support a review of UK Government public procurement practices, at the invitation of the UK Labour Party's Shadow Chief Secretary to the Treasury.